



# BANGIYA GRAMIN VIKASH BANK

Head Office: Berhampore, Murshidabad

CIR. NO:CREDIT/111/2017

Dated: 04.01.2017

All Branches/Offices/PMO  
All Departments at H.O

## Re: Revision in the rate of interest on Loans & Advances effective from 03.01.2017

1. The last comprehensive revision in the interest rate on advance products of the Bank was effected vide Circular No BGVB /HO /CREDIT/ 08/ 2016 dated 12.04.2016.
2. In compliance with the extant guidelines of RBI, it has been decided to adopt Marginal Cost of Fund based Lending Rate (MCLR) in place of Base Rate w,e,f 15.04.2016. This is for information of all concerned that MCLR and Base Rate stand scaled down to 9.50% p.a. The highlights relevant for our Bank are as follows.
  - i. All rupee loans sanctioned and credit limits renewed w.e.f. 15.04.2016 will be priced with reference to the Marginal Cost of Funds based Lending Rate (MCLR) which will be the internal benchmark for such purposes.
  - ii. Actual lending rates will be determined by adding the components of spread to the MCLR.
  - iii. The Bank will review and publish its MCLR periodically.
  - iv. Banks will specify interest reset dates on their floating rate loans. The Bank will have the option to offer loans with reset dates linked either to the date of sanction of the loan/credit limits or to the date of review of MCLR. The periodicity of reset shall be one year or lower.
  - v. **The MCLR prevailing on the day the loan is sanctioned will be applicable till the next reset date, irrespective of the changes in the benchmark during the interim period.**
  - vii. **Existing loans and credit limits linked to the Base Rate may continue till repayment or renewal, as the case may be. Existing borrowers will also have the option to move to the Marginal Cost of Funds based Lending Rate (MCLR) linked loan at mutually acceptable terms.**
3. MCLR/Base rate will not be applicable to the certain types of advances. Some of which are narrated below.
  - a) DRI advances
  - b) Loans to banks' own employees including retired employees
  - c) Loans to banks' depositors against their own deposits
  - d) Interest Rate Subvention backed Crop Loans
  - i. In case of crop loans up to Rupees three lakh, for which subvention is available, banks should charge farmers the interest rates as stipulated by the Government of India. If the yield to the bank (after including subvention) is lower than the Base Rate, such lending will not be construed a violation of the Base Rate guidelines.
  - ii. As regards the rebate provided for prompt repayment, since it does not change the yield to the banks [mentioned at (a) above] on such loans, it would not be a factor in reckoning compliance with the Base Rate guidelines.
  - (a) Financing of Off-Grid and Decentralized Solar applications.
  - (b) Bank Finance extended to the beneficiaries of the schemes of National Scheduled Caste Finance & Development Corporation (NSFDC)

4. The updated table of applicable interest on "Loans & Advance" which has been duly approved by ALCO is furnished as a ready reckoner for all concerned as detailed in annexure I&II.
5. While dealing with the above, the following points should be carefully noted.
  - a) Instructions on charging interest at monthly rests shall not be applicable to direct agricultural advances and the Branches shall continue to follow the existing practice of charging / compounding of interest on agricultural advances linked to crop seasons. As indicated in RBI circular RPCD.No.PLFS.BC.129/05.02.27/97-98 dated June 29, 1998, the Branches should charge interest on agricultural advances for long duration crops at annual rests. As regards other agricultural advances in respect of short duration crop and allied agricultural activities such as dairy, fishery, piggery, poultry, bee-keeping, etc the Branches should take into consideration due dates fixed on the basis of fluidity with borrowers and harvesting / marketing season while charging interest and compounding the same if the loan / instalment becomes overdue. Interest on all other loans and advances, except where expressly provided otherwise viz, Staff HBL, Education Loan etc, will be charged on monthly basis. Further, the Branches should ensure that the total interest debited to an account should not exceed the principal amount in respect of short term advances granted to small and marginal farmers. **However in case of indirect agriculture, interest will be charged at monthly rest.**
  - b) In case of Financing to SHGs the rate of interest will be determined based on the quantum of average individual loan of the members of the group.
  - c) In case of credit proposal from new unit /entity with no historical data required for credit risk rating, the proposal should be assigned credit risk rating of BGVBCR3 at the entry point and the matching interest rate will apply. For example if a small vehicle like truck is financed to an entity for the 1<sup>st</sup> time with no historical financials, it will qualify as priority sector finance under micro/small (service) enterprise and will attract interest as per table 5 of the Annexure II at the entry point.
  - d) In retail credit products viz, BGVB Consumer Loan, BGVB Car Loan, BGVB Mortgage Loan, BGVB Trade Credit, BGVB Personal Loan etc, 0.25% of interest concession from the card rate is admissible if at least 50% of the loan limit is additionally secured by Bank's own Term Deposit.
  - e) No separate concession is allowed to the Staff members in case of Demand Loan {Loan/OD against TD/Loan against LIP (SV)/NSC/KVP}
  - f) The micro , small & Medium (service) enterprises shall include **small road & water transport operators, small business, professional & self-employed persons**, and all other service enterprises engaged in activities viz., seed grading services, training-cum-incubator centre, educational institutions, training institutes, retail trades, practice of law i.e. legal services, trading in medical instruments (new), and which satisfy the definition of micro ,small & Medium (service) enterprise in respect of investment in equipment (original cost excluding land and building and furniture , fittings and other items not directly related to the services rendered or as may be notified under MSMED Act, 2006) (i.e. not exceeding Rs.10 lakh and Rs.2 crore & 5 Crore respectively).
6. Notwithstanding anything contained in this circular, the power to relax the rate of interest to the extent deemed fit in the business interest of the Bank, in appropriate cases is vested with the discretion of the Chairman.
7. The above revision in the rate of interest will be effective on and from 03.01.2017.
8. **The Circular No. CREDIT/ 108/ 2017 dated 02.01.2017 in this respect stands withdrawn with the issuance of this circular.**
9. Strict Compliance is advised.

Encl: as stated:

  
CHAIRMAN

**Priority Sector Advances MCLR/ Base Rate: 9.50% p.a w.e.f 03.01.2017**

**Category of Advance**

1	<b>Agriculture and Allied Activities (both Direct and Indirect) for Term Loan/Cash Credit /KCC(TL)/SHG/NGO/MFI/Micro credit/All schematic Agriculture Loan Products i.e. BGVB KrishakJyoti, BGVB Mahajan Mukti, BGVB Utthan, indirect agriculture like dealer in Fertilizer/Pesticides etc.</b>			
i	Limit upto Rs 25000/-	9.75 % p.a. (Floating)		
ii	Limit over Rs 25000/-and upto Rs 50000/-	10.00% p.a. (Floating)		
iii	Limit over Rs 50000/-and upto Rs 1000000/-	11.00% p.a. (Floating)		
iv	Limit over Rs 1000000/- to Rs 10000000/-	11.50% p.a. (Floating)		
v	<b>Limit over Rs 100.00 Lakh</b>	<b>Card Rate</b>	<b>Concession</b>	<b>Effective rate</b>
vi	BGVBCR-0	MCLR/ BR+ 1.00%	0%	10.50%p.a (Floating)
	BGVBCR-1	MCRL/ BR+ 2.00 %	0.50%	11.00%p.a (Floating)
	BGVBCR-2	MCRL/ BR+ 3.25%	0.75%	12.00%p.a (Floating)
	BGVBCR-3	MCLR/ BR+4.25%	1.25%	12.50%p.a (Floating)
	BGVBCR-4	MCLR/ BR+4.75%	0%	14.25%p.a (Floating)
	BGVBCR-5	MCLR/ BR+ 6.00%	0%	15.50%p.a (Floating)
2	<b>Crop Loan/KCC (Short term production credit)</b>			
i.	Upto Rs 3.00 lakh per borrower	a) Int. @07% p.a payable as per norms on due dates or half yearly basis. (Subject to interest subvention to be guided by Circular No BGVB/ HO/CREDIT/129/2012 dated 07.02.2012 and subsequent clarifications. Interest subvention @03%p.a for prompt/timely repayment should be credited to customers' account in terms of the extant guidelines of the Bank. b) After overdue @ 10.00% p.a or 11.00 % p.a as the case be.		
ii	Above Rs.3.00 lakh per borrower	As per table 1 above.		
3	<b>Advance to Micro, Small &amp; Medium Enterprises, both Manufacturing and Service. (Including Retail Trade upto Rs.20.00 lakh) without CGTMSE Cover</b>			
i.	Limit upto Rs 25000/-	MCLR/ BR + 0.25 i.e.9.75%p.a.(Floating)		
ii.	Limit over Rs 25000/- and uptoRs.50000/-	MCLR/ BR+ 0.50% i.e. 10.00%p.a.(Floating)		
iii.	Limit over Rs 50000/- and uptoRs.10.00 lakh	MCLR/BR+ 1.50% i.e. 11.00%p.a.(Floating)		
iv.	Limit over Rs 10.00 lakh- and uptoRs.100.00 lakh	MCLR/BR+ 2.00% i.e. 11.50%p.a.(Floating)		
4	<b>Advance to Micro, Small &amp; Medium enterprises, both Manufacturing and Service (Including Retail Trade upto Rs. 20.00 lakh) with CGTMSE Cover</b>			
i.	Limit upto Rs 25000/-	MCLR/BR +0.25% i.e.9.75%p.a.(Floating)		
ii.	Limit over Rs 25000/- and upto Rs 50000/-	MCLR/BR+ 0.50% i.e. 10.00 %p.a.(Floating)		
iii.	Limit over Rs 50000/- and upto Rs 10.00 lakh	MCLR/BR+ 1.00% i.e. 10.50 %p.a.(Floating)		
iv.	Limit over Rs 10.00 lakh- and upto Rs 100.00 lakh	MCLR/BR+ 1.50% i.e. 11.00 %p.a.(Floating)		
5	<b>Loans having limit above Rs 1.00 crore under Micro Enterprise Sector (Both Manufacturing &amp; Service)</b>			
	BGVBCR-0	MCLR/BR+ 1.00%	Nil	10.50%p.a (Floating)
ii.	BGVBCR-1	MCLR/BR+ 2.00%	0.50%	11.00%p.a(Floating)
iii.	BGVBCR-2	MCLR/ BR+ 3.25%	0.75%	12.00%p.a(Floating)
iv.	BGVBCR-3	MCLR/BR+ 4.25%	1.25%	12.50%p.a(Floating)
v.	BGVBCR-4	MCLR/BR+ 4.75%	Nil	14.25%p.a(Floating)
vi.	BGVBCR-5	MCLR/BR+ 6.00%	Nil	15.50%p.a(Floating)

6	Loans having limit above Rs.1.00 crore under Small & Medium Enterprise Sector (Both Manufacturing & Service)	Card Rate	Concession	Effective Rate
i.	BGVBCR-0	MCLR/BR+ 1.50%	0.50%	10.50%p.a(Floating)
ii.	BGVBCR-1	MCLR/BR+ 2.50%	1.00%	11.00%p.a(Floating)
iii.	BGVBCR-2	MCLR/BR+ 3.75%	1.25%	12.00%p.a(Floating)
iv.	BGVBCR-3	MCLR/BR+ 4.75%	1.75%	12.50%p.a(Floating)
v.	BGVBCR-4	MCLR/BR+ 5.25%	0.50%	14.25%p.a(Floating)
vi.	BGVBCR-5	MCLR/BR+ 6.00%	Nil	15.50%p.a(Floating)
7	<b>Special rates of Interest for Rice Mill, Flour Mill, Oil &amp; Dal Mill , Agro Processing Units, Food Processing /Tea Processing ones falling under Priority Sector (Micro , Small &amp; Medium Enterprise-Manufacturing)</b>			
i.	Accounts with Credit Risk Rating BGVBCR-2	MCLR/ BR+ 1.00% i.e. 10.50%p.a(Floating)		
ii.	Accounts with Credit Risk Rating BGVBCR-3	MCLR/ BR+ 1.25% i.e. 10.75%p.a(Floating)		
iii.	Accounts with Credit Risk Rating inferior to BGVBCR-3	MCLR/ BR+ 2.50% i.e. 12.00%p.a(Floating)		
iv.	Cold Storage with Credit Risk Rating of BGVBCR-2	MCLR/ BR+ 0.75% i.e. 10.25%p.a(Floating)		
v.	Cold Storage with Credit Risk Rating of BGVBCR-3	MCLR/ BR+ 1.00% i.e. 10.25%p.a(Floating)		
vi.	Cold Storage with Credit Risk Rating inferior to BGVBCR-3	MCLR/ BR+ 1.50% i.e. 11.00%p.a(Floating)		
8	<b>Special Rates for Healthcare Industry</b> (Promoted by director- promoters, Atleast one of whom should be a Doctor having degree at least MBBS from any recognized Medical College in India)	Micro , Small & Medium (Enterprise)		
i.	Upto BGVBCR-2	MCLR/BR+ 1.25%	10.75 % p.a.(Floating).	
ii.	BGVBCR-3	MCLR/BR+ 2.25%	11.75 % p.a.(Floating).	
9	<b>Accounts under SME Debt restructuring Scheme</b>			
i.	Funding of unpaid interest to be converted into FITL	Nil		
ii.	Conversion of irregular portion of cash credit account into WCTL	1.5% below the applicable rate for MSE category		
iii.	Working Capital including additional capital	1.5% below the applicable rate for MSE category but not below the base rate.		
iv.	Existing Term Loan	3.00 % below the applicable rate for Micro Enterprise and 2.00% below the applicable rate for Small & Medium Enterprise but not below the MCLR/ base rate.		
v.	Fresh Rehabilitation Term Loan	1.5% below the applicable rate for MSE category but not below the MCLR/Base Rate		
10	<b>Ad-hoc Limit</b>			
	Any Admissible amount	2% p.a. over and above the rate applicable to normal limit.		
11	<b>BGVB Housing Loan Scheme upto Rs.25.00 lakh</b>			
i.	For Loans upto 5 years	MCLR/BR+0.00% i.e. 9.50%p.a(Floating)		
ii.	For Loans above 5 years & upto 15 years	MCLR/BR+0.00% i.e. 9.50%p.a(Floating)		
iii.	For Loans above 15 years & upto 20 years	MCLR/BR+0.25% i.e. 9.75%p.a(Floating)		
12	<b>BGVB Education Loan</b>			
i.	Sanctioned Limit upto Rs.4.00 lakh	MCLR/ BR+2.00% i.e. 11.50%p.a(Floating)		
ii.	Sanctioned Limit above Rs.4.00 lakh	MCLR/ BR+2.75% i.e. 12.25%p.a(Floating)		

A concession of 1% p-a in the rate of interest shall be allowed up to the moratorium period only if the interest is serviced during the moratorium period.

**NON-PRIORITY SECTOR**  
**MCLR/ BASE RATE: 9.50% p.a. w.e.f. 03.01.2017**

Sl.No.	Category of Advance	Rate of Interest		
1	<b>For Term Loan/Cash Credit (Non Schematic / Non Priority)</b>			
	Limit upto Rs.25000/-	MCLR/BR+3.25% i.e. 12.75%p.a(Floating)		
ii.	Limit over Rs.25000/- and upto Rs.2.00 lakh	MCLR/BR+3.50% i.e. 13.00%p.a(Floating)		
iii.	Limit over Rs.2.00 lakh and upto Rs.10.00 lakh	MCLR/BR+4.75% i.e. 14.25%p.a(Floating)		
iv.	<b>Aggregate Limit over Rs.10.00 lakh to Rs.10.00 crore</b>			
a	BGVBCR-0	MCLR/BR+ 4.00 % i.e. 13.50%p.a(Floating)		
b	BGVBCR-1	MCLR/BR+ 4.50 % i.e. 14.00%p.a(Floating)		
c	BGVBCR-2	MCLR/ BR+ 5.00 % i.e.14.50%p.a(Floating)		
d	BGVBCR-3	MCLR/ BR+ 5.50 % i.e.15.00%p.a(Floating)		
e	BGVBCR-4	MCLR/ BR+ 5.75 % i.e.15.25%p.a(Floating)		
f	BGVBCR-5	MCLR/ BR+ 6.00% i.e. 15.50%p.a(Floating)		
v	<b>Aggregate Limit over Rs 10.00 crore</b>			
a	BGVBCR-0	MCLR/ BR+ 3.75 % i.e. 13.25%p.a(Floating)		
b	BGVBCR-1	MCLR/ BR+ 4.25 % i.e. 13.75%p.a(Floating)		
c	BGVBCR-2	MCLR/ BR+ 5.00 % i.e. 14.50%p.a(Floating)		
d	BGVBCR-3	MCLR/ BR+ 5.50 % i.e. 15.00%p.a(Floating)		
e	BGVBCR-4	MCLR/ BR+ 5.75 % i.e. 15.25%p.a(Floating)		
f	BGVBCR-5	MCLR/ BR+ 6.00% i.e. 15.50%p.a(Floating)		
2	<b>Loans under Non-Priority Large Enterprise (Both Manufacturing &amp; Service)</b>	<b>Card Rate</b>	<b>Concession</b>	<b>Effective Rate</b>
	BGVBCR-0	MCLR/BR+ 2.50%	0.50%	11.50%p.a(Floating)
ii.	BGVBCR-1	MCLR/BR+ 3.50%	1.00%	12.00%p.a(Floating)
iii.	BGVBCR-2	MCLR/BR+ 4.75%	1.25%	13.00%p.a(Floating)
iv.	BGVBCR-3	MCLR/BR+ 5.75%	1.75%	13.50%p.a(Floating)
v.	BGVBCR-4	MCLR/BR+ 6.25%	0.50%	15.25%p.a(Floating)
vi.	BGVBCR-5	MCLR/BR+ 6.00%	Nil	15.50%p.a(Floating)
b	<b>Aggregate Limit over Rs.10.00 crore</b>	<b>Card Rate</b>	<b>Concession</b>	<b>Effective Rate</b>
	BGVBCR-0	MCLR/BR+ 3.00%	0.50%	12.00%p.a(Floating)
ii.	BGVBCR-1	MCLR/BR+ 4.00%	1.00%	12.50%p.a(Floating)
iii.	BGVBCR-2	MCLR/BR+ 5.25%	1.25%	13.50%p.a(Floating)
iv.	BGVBCR-3	MCLR/BR+ 6.25%	1.75%	14.00 p.a(Floating)
v.	BGVBCR-4	MCLR/BR+ 6.75%	0.50%	15.75%p.a(Floating)
vi.	BGVBCR-5	MCLR/BR+ 6.50%	Nil	16.00%p.a(Floating)
3	<b>Rates of Interest for Rice Mill, Flour Mill, Oil &amp; Dal Mill, Agro Processing Units, Food Processing/Tea Processing ones falling under Non-Priority Sector (Large Enterprise Manufacturing)</b>	Limit above Rs.10.00lakh and uptoRs.10.00 crore	Limit above Rs 10.00 crore	
i.	BGVBCR-0	MCLR/ BR+ 2.00% i.e. 11.50%	MCLR/ BR+ 2.25% i.e. 11.75%p.a (Floating)	
ii.	BGVBCR-1	MCLR/ BR+ 2.75% i.e. 12.25% (floating)	MCLR/ BR+ 2.75% i.e. 12.25% (Floating)	
iii.	BGVBCR-2	MCLR/ BR+ 3.00% i.e. 12.50%	MCLR/BR+3.25%p.a(Floating) i.e.12.75%	
iv.	BGVBCR-3	MCLR/BR+ 3.50% i.e. 13.00%	MCLR/BR+3.75% i.e.13.25%p.a(Floating)	
v.	BGVBCR-4	MCLR/BR+ 4.00% i.e. 13.50%	MCLR/BR+4.00%i.e. 13.50%p.a(Floating)	
vi.	BGVBCR-5	MCLR/ BR+ 4.25% i.e. 13.75%	MCLR/ BR+ 4.25% i.e. 13.75%p.a(Floating)	

4.	<b>Special Rates for Healthcare Industry</b> (Promoted by director-promoters, At least one of whom should be a Doctor having degree at least MBBS from any recognized Medical College in India.	Large Enterprise	
i.	Up to BGVBCR-2	MCLR/BR+ 1.50%	11.00% p.a. (Floating)
ii.	BGVBCR-3	MCLR/BR+ 2.50%	12.00% p.a. (Floating)
5	<b>BGVB Consumer Loan Scheme (Fixed Rate)</b>		
i.	Individual	12.75% p.a. (Fixed)	
ii.	Individual with 50% collateral security	12.25% p.a. (Fixed)	
6	<b>BGVB Car Loan Scheme (Fixed Rate)</b>	<b>Rate of Interest</b>	
i.	Repayment Up to 3 years (New Car)	11.00 % p.a. (Fixed)	
ii.	Repayment over 3 years upto 5Yrs (New Car)	11.50 % p.a. (Fixed)	
NOTE	1% p.a. interest concession will be available if liquid securities (TD/ NSC/ KVP/ SV of LIP) is brought in as collateral securities to the extent of a)50% of the loan amount in case of salaried borrowers in the name of borrower(s) and/or guarantor(s) b)60% of the loan amount in case of professional and self-employed. in the name of borrower(s) and/or guarantor(s).		
7	<b>New Two Wheelers Loan Scheme (Fixed Rate)</b>	<b>Rate of Interest</b>	
i.	Repayment Up to 3 years	11.00 % p.a. (Fixed)	
ii.	Repayment over 3 years upto 5 Yrs	11.50 % p.a. (Fixed)	
NOTE	1% p.a. interest concession will be available if liquid securities (TD/ NSC/ KVP/ SV of LIP) is brought in as collateral securities to the extent of a)40% of the loan amount in case of salaried borrowers in the name of borrower(s) and/or guarantor(s) b) 50% of the loan amount in case of professional and self-employed. in the name of borrower(s) and/or guarantor(s).		
8	<b>BGVB Griha Sangrakshan Yojana (Fixed Rate)</b>	<b>Rate of interest (If the borrower opted for Atut Bandhan)</b>	<b>Rate of interest (If the borrower did not opt for Atut Bandhan)</b>
i.	Upto 5 years	12.50% (Fixed)	13.00% p.a. (Fixed)
ii.	Above 5 years upto 15 years	12.75% (Fixed)	13.25% p.a. (Fixed)
9	<b>BGVB Housing Loan Scheme (Floating Rate) over Rs 25.00 lakh upto 50.00 lakh:</b>		
i.	For Loans upto 5 years	MCLR/ BR i.e.9.50% p.a. (Floating)	
ii.	For Loans above 5 Years &Upto 15 Years	MCLR/ BR i.e. 9.50% p.a. (Floating)	
iii.	For Loans above 15 Years &upto 20 Years	MCLR/ BR +0.25% i.e. 9.75% p.a (Floating)	
10. a.	<b>BGVB Personal Loan Scheme</b>		
i.	Any admissible amount	12.25 % p.a. (Fixed)	
b.	<b>BGVB Salary Payment Scheme</b>		
i	Any admissible amount	MCLR/ BR +2.50 % i.e. 12.25 % p.a. (Floating)	
11	<b>BGVB Festival Loan Scheme (Fixed Rate)</b>		
i.	Any admissible amount	13.85% p.a. (Fixed)	
12	<b>BGVB Mortgage Loan /BGVB Trade Credit</b>		
i.	Upto Rs 100.00 lakh	MCLR/ BR +3.50% i.e. 13.00% p.a. (Floating)	
ii.	Above Rs.100.00 lakh	MCLR/ BR +4.25% i.e.13.75 % p.a. (Floating)	
13	<b>BGVB Cash Rental Scheme (Floating Rate)</b>		
i.	Other than landlords of BGVB Branches	MCLR/ BR +4.50% i.e. 14.00 % p.a. (Floating)	
ii.	Landlords	MCLR/ BR +3.50% i.e. 13.00 %p.a. (Floating)	
14	<b>Loan against Bank's own Term Deposit</b>		
i.	Loan/Overdraft against Bank's own Term Deposit at 10% margin on current accrued value of Deposit.	1.5% p.a over the rate of deposit	
ii.	For Loan/Overdraft against 3rd party deposit.	2.5% p.a over the rate of deposit	

In case of more than one deposit is offered higher interest, rate of interest paid on deposits is to be reckoned for the purpose of calculation of interest on loan/OD.

15	<b>Loan against LIP(SV)/NSC/KVP etc (Floating Rate)</b>	
i.	Term Loan	MCLR/BR+ 2.50% i.e 12.00% p.a. (Fixed)
ii.	Overdraft	MCLR/BR+3.50% i.e 13.00% p.a. (Fixed)
	Maximum admissible amount of such loan will be as under	
	Against LIP(SV)	90% of the Surrender Value
	Against NSC/KVB depending upon the period remaining to maturity	
i.	Less than 1 year	95% of the face value
ii.	1 year to less than 2 years	90% of the face value
iii.	2 years to less than 3 years	85% of the face value
iv.	3 year to less than 4 years	80% of the face value
v.	4 years to less than 5 years	75% of the face value
vi.	5 years and above.	70% of the face value